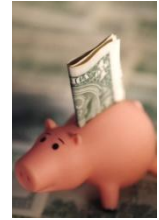




**Independent Electrical
Contractors**

IEC Member Discount and Business Development Programs

Save Money & Enjoy Exclusive IEC Members-Only Offers



as of 1/1/11



AFLAC

Making Aflac available at your workplace is easy to do, and a great way to provide additional protection for your people without any additional costs to your business. IEC member companies can sign up as individual groups at a lower rate; or individual members can sign up under the IEC Association List Bill Group number. For more information call (866) 443-8596 or email rosemarie_swaim@us.aflac.com.



Allstate.
You're in good hands.

Allstate Auto Insurance

Allstate provides a variety of business coverage, including auto liability, collision, comprehensive, rental reimbursement, hired auto, and employers non-ownership. With Allstate, IEC members have the support of a nationwide network of claims offices and agents who care about helping find the protection that is right for them. To find an Allstate agent for a business auto quote, call (800) 859-0247 or send an email to anita.bishop@allstate.com.



Card-Smart Credit Card Processing

IEC members can save up to 50% on credit card processing costs. Card-Smart charges no application fees, annual fees, or monthly minimums and offers a free savings comparison analysis. Contact Dave, Greg, or Diane at (877) 207-6278 or fax (800) 480-6694 and refer to IEC promo code CS10105 to learn more.



CNA Worker's Compensation, Liability & Property Insurance

CNA offers worker's comp, auto, property, and general liability insurance coverage to IEC members. It also offers high-quality claim administration services and risk control expertise that can help reduce injury and property damage. To find out more about CNA, call your local independent agent or visit www.cna.com.



CSI MasterCard® Corporate Fleet Card

The CSI Fleet Fuel Card offers businesses fleet and fuel management purchasing card programs in conjunction with true savings through national discount networks and CSI's "Smart Buy" savings locator. IEC members may apply for the CSI Fleet Fuel Card at reduced and no fee program pricing based on scale of the program requested. For program information visit www.csi-gascard.com or contact David Disque at (800) 903-5338 or ddisque@csicorporatecard.com to request an IEC Application Package.



Enterprise Comprehensive Fleet Management

Enterprise Fleet Management is a full-service fleet management company for businesses with fleets between 15-125 vehicles. Enterprise's fleet management services are aimed at reducing your overall fleet holding costs. Their services include vehicle acquisition, funding, aftermarket equipment, maintenance programs, fuel management, risk management and driver safety, corporate rental, registration, disposal and reporting. For more information on how IEC members can reduce fleet costs, contact nationalfleetaccounts@erac.com or call toll free (877) 23-FLEET.



G&K Services

G&K is a provider for all your Image & Safety SolutionsSM for all work groups and occasions in rental, purchase or lease. We've put our strength and technology to work helping customers advance their brand and enhance their image and safety. Contact Sheila Ruzicka, National Account Specialist at (800) 452-2737 or (952) 912-5620.



Magnet Mail Blast E-mail/Fax Services

Create, distribute and track high-impact HTML e-mail messages and newsletters through MagnetMail. This Web-based e-marketing service allows you to manage broadcast e-mail and faxing with ease directly from your desktop. Send a fax automatically to bounced e-mail addresses and e-mail to undelivered fax recipients. Utilize integrated tracking to gauge the performance of your e-mail and fax campaigns. Plus, IEC members receive a 10% discount on Magnet Mail services! For more details, visit the program website at www.realmagnet.com/iec, e-mail members@commpartners.com, or call Member Services at (877) 488-2666.



Market Hardware Website Development

Market Hardware specializes in developing websites for electrical contractors. They will build professionally designed websites for IEC members with exclusive discounts – websites start at \$795 plus \$299 per year for management and hosting, but also ask them about their high-end “Executive” sites. In addition, Market Hardware can help get your company found on Page 1 of Google. Contact Market Hardware at jim@markethardware.com or (888) 381-6925 to get started. Be sure to ask for the IEC member discount.

Paladin Commercial Group

Paladin was founded from the idea that no matter the services and packages other agencies offer we are going to work at being the best at recovering our client’s assets. We feel that by having the best collectors in the nation and implementing the best system, which includes the use of outside investigators for face to face contact, that we obtain the best results. IEC members will receive a 28/72% split on monies collected. Contact Paladin at www.paladincommercial.com or Craig Reed at (888) 870-1PCG.

Power Select

This flexible program allows each individual to "Select" the health plan that is right for their family and within their budget. The employer has an option of making contributions to the cost, because it is individual health policies and does not have the same participation restrictions as group insurance. Go to www.powerselect.net to run a real-time health quote to see your potential savings! The plans include Health Savings Account options for business owners, which gives you a triple tax shelter, while providing you with affordable health insurance from a financially well-rated insurance carrier. We have developed an approach titled "Complete Security" which combines a Critical Illness Life insurance policy with a Catastrophic Health Savings Account qualified medical plan. To learn more about Health Savings Accounts and how to open an account go to www.powerselect.net or call Robert Dooley at 410-693-4703 or e-mail rdooley@mdpins.com.

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Significant saving to members on conferencing and other managed virtual meeting solutions from Premiere Global Services. Choose audio, video, Web, or Web cast solutions. Comprehensive programs bring you seamless, turnkey events reinforced by exceptional customer service and support. Contact Member Services toll free at (877) 488-2666 or visit us at www.commpartners.com/iec or e-mail members@commpartners.com, to set up your account today!



Pre-Paid Legal Services Pre-Paid Legal Services is a 34-year-old company that allows small and large contracting companies and their employees to access affordable legal services and identity theft protection at no cost to their employers. As an IEC Member you will receive discounts on legal and identification theft plans. Please only contact Rob Vest for IEC member discounts at (888) 428-4652 or rbvest@aol.com for more information.



Sprint / Nextel

IEC members and employees are eligible for a **10% discount on Sprint and Nextel wireless services!** This discount program applies to **both** new and existing customers! IEC member companies receive flat rate corporate equipment pricing (the Best Equipment pricing available) when signing a new 1-year service agreement for Nextel Direct Connect products and Sprint PCS products.



To take advantage of this great program, email IECMember@Sprint.com or call Ron Murphy at (410) 953-7495.

YRC Shipping

Yellow and Roadway have integrated to give you YRC – the genuine heavyweight expert with the most comprehensive network available. Members can receive competitive discounts on qualifying less-than-truckload (LTL) shipments. YRC connects key North American markets with reliable three-day and coast-to-coast shipping services. Get your goods to their destination with a guarantee, ensuring delivery, on or before the standard service date by noon, 5 p.m., or within a customer-defined window, or you don't pay. Contact YRC at (800) members or online at www.membersales.com/iec.

