



PLUG IN
to the
POWER...



**Independent Electrical
Contractors**

...of IEC!

*See what our members
have to say:*

“IEC has been instrumental in helping us go from a small company with small profits, to an average sized company with big profits, and now to a large company with even larger profits.”

Dennis Denier
Denier Electric
Cincinnati, Ohio

“In the summer of 2006 we had the opportunity to take on a fire alarm retrofit project for the State of Utah at one of our Universities. The money was very attractive, over \$400,000, but the time frame was only seven weeks. Manpower was a problem, and I thought we'd have to pass. Instead I was able to work out a joint venture with another IEC chapter member contractor. We finished the project on time, made the customer very happy and were able to put some money in our pockets.”

The networking through our IEC chapter with other owners and the friendships and trust that is formed made this possible.”

Dan Satterfield
All Pro Electric
West Jordan, Utah

**GET
PLUGGED IN TODAY!**



want
Do you want your business to grow?

need
Do you need more skilled workers?

help
Do you need help managing your company?

- Excellent, federally-recognized apprentice training creates efficient, safe employees and saves you money.
- The shared-man program helps you locate additional employees when you need them, and keeps your current employees busy when you don't.
- Networking opportunities give you the ability to share best practices, advice, and resources with other contractors locally, regionally, and nationally.
- A wide offering of safety resources ensures that your employees are kept out of harm's way and reduces the amount of money spent on workman's compensation coverage.
- A wide variety of industry partners and discount programs help you keep your operational costs low.
- PowerPlus Health Benefits offer you the ability to offer affordable PPO coverage, reduce your health care expenses, and retain employees.
- Regular industry communications keep you abreast of industry issues, code changes, and special opportunities.
- Legislative advocacy protects your right to do business, INDEPENDENTLY.

Membership in IEC is not just a way for you to keep your business running effectively - it's a way for you to be a part of a larger community that looks out for your best interests.

IEC's family of contractors works together to remain independent.

For more information about IEC or to locate a chapter in your area, please contact us!



Independent Electrical Contractors (IEC) is the nation's leading trade association dedicated solely to the needs of the merit shop electrical and systems contractor. A voluntary membership not-for-profit organization, IEC works aggressively within the industry to establish a competitive environment – a philosophy that promotes the concept of free enterprise, open competition and economic opportunity for all.

The substantial benefits of an IEC membership are the result of a strong partnership between the IEC National office and the local chapters around the country. Together, we effectively represent your interests as an independent contractor and business owner.

Your POWER Source for Success !



**Independent Electrical
Contractors**

For more information about IEC

please contact us!

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